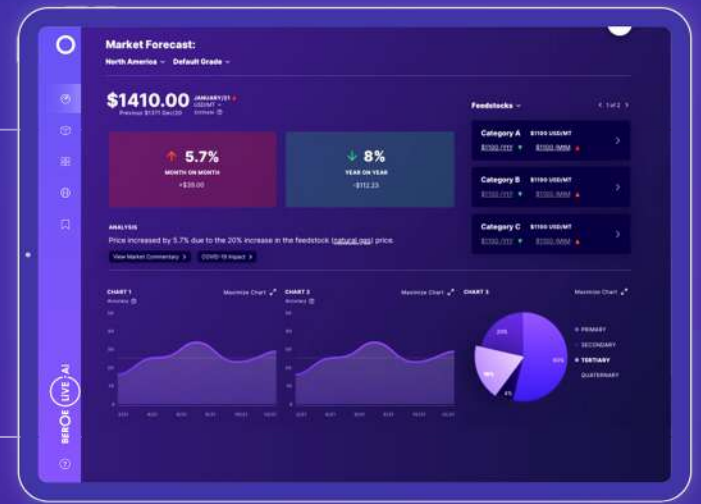


Beroe Capability Statement

Beroe has been on procurement's leading edge since the company's founding in 2005, bringing a world of insights forward. The unique combination of Beroe's expertise, artificial intelligence tools, and vast amounts of data, enable organizations to **make smarter, faster, better procurement decisions**. Not tomorrow, not today, but **NOW**.

Beroe helps thousands of organizations sift through the data noise, mitigate risk, face fewer surprises, and ultimately gain a competitive edge.



Core Competencies



Market Intelligence



- ✓ Deep Dive Category Reports
- ✓ Industry Best Practices
- ✓ Best Cost Sourcing
- ✓ Forecasting 170+ products
- ✓ Should Cost Models (Make vs. Buy) & TCO Analysis

Supplier Intelligence



- ✓ Deep Dive Supplier risk
- ✓ Supplier Identification
- ✓ Supplier Innovation Tracking

Sourcing Support



- ✓ Supplier Management
- ✓ Sourcing Enablement
- ✓ Business Performance
- ✓ MI Enablement
- ✓ Contract and Demand Management

Opportunity Assessment



- ✓ Procurement Benchmarks
- ✓ Category Maturity Assessments
- ✓ Cost Savings Potential Identification

Supply Chain Intelligence



- ✓ Multi-Tier Supply Chain Mapping
- ✓ Holistic Value Chain Risk Assessments
- ✓ Supplier risk Constraints & Disruptions

Beroe's Differentiators

Data and intelligence that enables procurement to deliver on their strategic priorities (cost reduction, risk management, etc.)

Reduced time-to-insight, increased speed to value

Democratizing access to intelligence – organizations of all sizes, globally dispersed teams

Data availability at the point of decision making

Major Services Offered

Beroe LIVE.Ai, an AI-powered data & insights platform enabling category managers to make smarter sourcing decisions by

- ✓ Discovering Market Information
- ✓ Getting Proactive Category Alerts
- ✓ Managing Supplier Risk
- ✓ Finding Right-fit Suppliers
- ✓ Tracking Category Cost & Prices
- ✓ Measuring Category Performance
- ✓ Monitoring Supplier ESG Scores

Abi, an AI-powered digital procurement assistant which integrates with business messaging systems like MS Teams, Slack or Email

Pre-built APIs that allow integration of XXX with enterprise applications like Coupa, SAP, Jaggaer and Cirtuo

Turnkey solutions that enable a procurement team's strategic priorities including:

- ✓ Inflation Management
- ✓ Risk Mitigation
- ✓ Nearshoring
- ✓ Category Strategy Development

Awards and Recognitions



NAICS Codes

513210 Software Publishers

541611 Administrative Management and General Management Consulting Services

General Company Information

Mukund Madhu

Director, Procurement & Risk Advisory Solutions
+91 9003158374

Suchismita Dhal

Sr Manager, Customer Success
+91- 9488132882

Beroe Holding Inc.

2054, Kildaire Farm Road, Cary, NC 27518
State of Incorporation: North Carolina, USA
Corporation type: Private Company
Year of incorporation - 2005